



Production Minimums Are Required for AARP® Medicare Supplement Plans

In our ongoing efforts to ensure that time and resources are focused on agents who continue to drive business and hold the highest standards of service to our consumers and to UnitedHealthcare, we are implementing production minimums for AARP Medicare Supplement Insurance Plans, insured by UnitedHealthcare Insurance Company.

For calendar year 2009, agents must submit at least five AARP Medicare Supplement applications. Agents who fail to attain the production minimum in 2009 will be suspended from offering AARP Medicare Supplement plans in 2010.

We want to assist you in your work. Therefore, agents who submit at least 20 AARP Medicare Supplement applications may be rewarded with access to special AARP branded materials, including business cards, letterhead and signage. These materials are forthcoming later this year. In addition, upline agents will be credited with their downline's production

Thank you for your hard work, dedication and your recognition of the unique value the AARP Medicare Supplement plans bring to the Medicare market!